

## **HOUSE BUDGET COMMITTEE**

## **Democratic Caucus**

The Honorable John M. Spratt Jr. ■ Ranking Democratic Member

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### Medicare Conference Agreement on Premium Support Affects Millions of Seniors Across the Country

#### Dear Democratic Colleague:

Republican Leadership circulated on Sunday an outline of the Medicare conference agreement, including some details of the controversial provision known as premium support. The agreement puts Medicare fee-for-service in competition with private plans for all seniors and disabled people in up to six metropolitan statistical areas (MSAs) for a period of six years beginning in 2010. Attached is a list of the MSAs that are currently eligible for premium support under the conference agreement, or that are close to becoming eligible by 2010.

This privatization of Medicare could affect 6.8 million seniors nationwide, from Florida to California.<sup>1</sup> While some claim that this is simply an effort to test the concept of premium support, others view this provision as the first step toward privatizing the entire Medicare program in a more comprehensive premium support system.

Metropolitan areas targeted for this demonstration are those with a high percentage of Medicare beneficiaries already participating in managed care plans under Medicare+Choice (and that meet other criteria.) Specifically, the outline of the conference agreement cites a 25 percent participation threshold, meaning that a metropolitan area meets the criterion if 25 percent of Medicare beneficiaries in the MSA are in managed care.

Based on CMS data from 2003, 41 metropolitan areas currently meet this criterion, and could be targeted under this premium support provision. However, the increased payments to private plans under the Medicare conference agreement are designed to entice more private plans into the program, so many more MSAs could become eligible for premium support by 2010. The attached list shows both the MSAs currently eligible and those closest to becoming eligible by 2010, given increases in managed care participation. Furthermore, the threshold for the premium support provision could be lowered in the future, which means that more metropolitan areas could meet the criterion.

This premium support provision, although labeled a "demonstration" or a "test" by some, will still result in premium increases and variations in the affected metropolitan areas for those seniors and disabled persons who want to stay in traditional Medicare. Furthermore, premium support undermines the traditional fee-for-service Medicare program. As private insurance plans try to pull away the healthier and less expensive beneficiaries, and thus do not necessarily save money for the program, traditional Medicare would be left with a progressively sicker and more expensive population. Traditional Medicare premiums would inevitably be driven upwards - the beginning of an insurance "death spiral" that could ultimately destroy the traditional Medicare program.

Sincerely,

John M. Spratt, Jr. Ranking Member

<sup>&</sup>lt;sup>1</sup>Senate Health, Education, Labor and Pensions Committee Democratic Staff Analysis. Includes Medicare beneficiaries in New York-Newark-Edison NY-NJ-PA MSA, Los Angeles-Long Beach-Santa Ana CA MSA, Chicago-Naperville-Joliet IL-IN-WI MSA, Miami-Ft. Lauderdale-Miami Beach, FL MSA, Philadelphia-Wilmington PA-DE-MD-NJ MSA, and Reno-Sparks, NV MSA.

# Metropolitan Statistical Areas That Could End Up In Medicare Premium Support Program

Metropolitan Statistical Area	Number of Medicare Beneficiaries	Participation in Managed Care
ALABAMA		
Birmingham-Hoover, AL MSA 1/ Mobile, AL MSA 1/	169,329 61,572	21% 17%
ARIZONA		
Phoenix-Mesa-Scottsdale, AZ MSA	432,861	36%
Tucson, AZ MSA	139,222	33%
CALIFORNIA		
Bakersfield, CA MSA	82,326	33%
LA-Long Beach-Santa Ana, CA MSA	1,386,345	35%
Madera, CA MSA 1/	19,840	20%
Modesto, CA MSA	60,550	36%
Napa, CA MSA	22,740	32%
Oxnard-Thousand Oaks-Ventura, CA MSA	94,534	25%
Riverside-San Bernardino-Ontario, CA MSA	232,215 255,567	43% 39%
SacramentoArden-ArcadeRoseville, CA MSA	362,767	39% 40%
San Diego-Carlsbad-San Marcos, CA MSA San Francisco-Oakland-Fremont, CA MSA	549,302	35%
San Jose-Sunnyvale-Santa Clara, CA MSA	185,528	35%
Santa Barbara-Santa Maria-Goleta, CA MSA 1/	57,959	19%
Santa Rosa-Petaluma, CA MSA	66,376	28%
Stockton, CA MSA 1/	74,434	19%
Vallejo-Fairfield, CA MSA	45,105	36%
COLORADO		
Boulder, CO MSA	31,762	30%
Colorado Springs, CO MSA 1/	60,137	16%
Denver-Aurora, CO MSA	143,144	39%
Grand Junction, CO MSA	22,274	34%
Pueblo, CO MSA 1/	26,805	22%
<b>DELAWARE</b> Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA 2/	865,657	27%
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FLORIDA Deltona-Daytona Beach-Ormond Beach, FL MSA	107,471	31%
Miami-Fort Lauderdale-Miami Beach, FL MSA	833,104	39%
Palm Bay-Melbourne-Titusville, FL MSA 1/	106,585	18%
Tampa-St. Petersburg-Clearwater, FL MSA 1/	482,198	23%
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HAWAII Honolulu, HI MSA	131,666	33%
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IDAHO Boise City-Nampa, ID MSA 1/	59,147	18%
Boloe Oity Nampa, IB Work In	00,147	1070
INDIANA Cincinnati-Middletown, OH-KY-IN MSA 1/ 2/	397,920	16%
Ciricimati-ivilduetowii, On-KT-iii ivisa 1/2/	397,920	10 76
IOWA	45 547	220/
Dubuque, IA MSA Waterloo-Cedar Falls, IA MSA 1/	15,547 27,587	32% 15%
Wateriou-Cedal Falls, IA WISA 1/	21,301	1570
KANSAS	57.440	000/
St. Joseph, MO-KS MSA 1/ 2/	57,443	23%
KENTUCKY		
Cincinnati-Middletown, OH-KY-IN MSA 1/ 2/	397,920	16%
LOUISIANA		
Baton Rouge, LA MSA 1/	45,835	15%
New Orleans-Metairie-Kenner, LA MSA	186,625	29%
MARYLAND		

Metropolitan Statistical Area	Number of Medicare Beneficiaries	Participation in Managed Care
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA 2/	865,657	27%
MASSACHUSETTS Barnstable, MA MSA Pittsfield, MA MSA 1/ Providence-New Bedford-Fall River, RI-MA MSA 2/ Springfield, MA MSA	115,807 212,359 268,527 205,035	38% 22% 25% 34%
MINNESOTA St. Cloud, MN MSA 1/	33,119	16%
MISSOURI Jefferson City, MO MSA 1/ St. Joseph, MO-KS MSA 1/ 2/	10,553 57,443	18% 23%
NEVADA Las Vegas-Paradise, NV MSA Reno-Sparks, NV MSA 1/	190,006 47,150	35% 20%
NEW JERSEY New York-Newark-Edison, NY-NJ-PA MSA 1/ 2/ Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA 2/	2,600,428 865,657	14% 27%
NEW MEXICO Albuquerque, NM MSA Santa Fe, NM MSA 1/	102,098 17,684	34% 15%
NEW YORK Albany-Schenectady-Troy, NY MSA 1/ Buffalo-Cheektowaga-Tonawanda, NY MSA Glens Falls, NY MSA 1/ New York-Newark-Edison, NY-NJ-PA MSA 1/ 2/ Rochester, NY MSA	130,202 212,617 12,257 2,600,428 163,898	15% 30% 16% 14% 41%
OHIO Cincinnati-Middletown, OH-KY-IN MSA 1/ 2/ Lima, OH MSA 1/ Springfield, OH MSA 1/ Wheeling, WV-OH MSA 1/	397,920 16,349 19,857 69,475	16% 23% 17% 21%
OKLAHOMA Tulsa, OK MSA 1/	125,752	22%
OREGON Bend, OR MSA Corvallis, OR MSA Eugene-Springfield, OR MSA Medford, OR MSA Portland-Vancouver-Beaverton, OR-WA MSA 2/ Salem, OR MSA	19,746 8,933 52,975 35,005 243,226 52,917	28% 37% 37% 27% 43%
PENNSYLVANIA Altoona MSA Erie MSA 1/ Johnstown MSA Philadelphia-Camden-Wilmington, PA-NJ-DE-MD MSA 2/ Pittsburgh MSA	25,709 47,061 33,546 865,657 472,008	29% 21% 45% 27% 39%
RHODE ISLAND Providence-New Bedford-Fall River, RI-MA MSA 2/	268,527	25%
<b>TENNESSEE</b> Kingsport-Bristol, TN-VA MSA 1/ 2/ Nashville-DavidsonMurfreesboro, TN MSA 1/	45,796 169,346	21% 14%
TEXAS San Antonio, TX MSA 1/	224,790	21%
VIRGINIA Kingsport-Bristol, TN-VA MSA 1/ 2/	47,471	23%

Metropolitan Statistical Area	Number of Medicare	Participation in
	Beneficiaries	Managed Care
WASHINGTON		
Longview-Kelso, WA MSA	16,057	29%
Mount Vernon-Anacortes, WA MSA 1/	18,022	21%
Olympia, WA MSA	30,593	29%
Seattle-Tacoma-Bellevue, WA MSA 1/	367,041	22%
Portland-Vancouver-Beaverton, OR-WA MSA 2/	243,226	43%

Source: CMS Medicare Managed Care Market Penetration for All Medicare Plan Contractors, Quarterly State/County Data Files, September 2003.

<sup>1/</sup> MSA participation in managed care may reach the 25 percent threshold by 2003. 2/ MSA covers several states. Total reflects Medicare beneficiaries across all states in the MSA.